

## FEBRUARY 2021 MEMBER SPOTLIGHT



**Alaina Fotiu-Wojtowicz**

Founding Partner, [Brotsky Fotiu-Wojtowicz, PLLC](#)

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**Tell us about your firm or business including history, specialization, and years in business.**

My partner and I founded BFW in January of 2017 to provide our clients with flexible, efficient, and high-quality legal representation in commercial and catastrophic personal injury litigation. Since 2017, we have grown from 2 to 5 attorneys and will be adding our 6th lawyer later this month.

**What's an interesting fact about you or your firm that most people don't know?**

I have taught as an Adjunct Professor at the University of Miami School of Law since the fall semester of 2008. Over the years I have taught Legal Research and Writing, Voting Rights and Election Law, and Florida Civil Procedure. I come from a family of educators, and teaching and interacting with aspiring lawyers is something I'm passionate about and continue to enjoy.

**What's a favorite moment of your career so far?**

I think the highlight for every trial lawyer is their favorite, or most recent, large verdict. My most recent, and therefore current favorite, large verdict is a bad faith case I tried against GEICO for a client who suffered a traumatic brain injury in a motorcycle accident. GEICO's first, last, and only pre-trial settlement offer was \$0. The verdict came back for \$2.95 million, which the Eleventh Circuit later upheld on appeal.

**What challenge are you most proud of overcoming?**

I think the biggest career challenge that I have overcome is finding success in a career path that is predominantly male.

**Tell us about a recent professional accomplishment of yours?**

I just completed my term as the President of the South Florida Chapter of the Federal Bar Association. During my time as President, above and beyond the normal CLE programming, networking, and mentoring opportunities that the Chapter offers, our Chapter worked with the Southern District of Florida Court to develop and institutionalize a community outreach program that brings local high school students into the Courts to interact with a Federal Judge, learn about civil discourse and difficult decision-making, and hone their oral advocacy skills.

**Tell us about a recent personal accomplishment of yours?**

I was recently inducted into the Oberlin Athletics Hall of Fame for my Division III college tennis career. I still play tennis both socially and competitive in my spare time.

**What advice would you offer new business owners?**

The most effective business development often consists of simply spending time doing things that you are passionate about.

**How can you help other Women Owned Law members improve their businesses?**

Referrals!

**How has Women Owned Law been of value to you and your career?**

Women Owned Law has connected me with other like-minded, successful women entrepreneurs. While I have received some referral business through WOL, it is the networking and support system that have been the most valuable to me.

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**About Women Owned Law**

Women Owned Law is a ground-breaking group created to connect and advance women legal entrepreneurs. WOL supports its members and other women entrepreneurs in the law in their business endeavors at every point in the business lifecycle. We advocate on behalf of women legal entrepreneurs and have been instrumental in raising the profile of women entrepreneurs in the law.

For additional information about Women Owned Law visit [www.womenownedlaw.org](http://www.womenownedlaw.org)