MEMBER SPOTLIGHT

WOMEN OWNED LAW

MICHELLE WADE

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ABOUT MICHELLE WADE AND JETSTREAM AVIATION LAW, P.A

I advise companies and high-net-worth individuals domestically and internationally on the purchase and sale of business jets, coordinating with advisors and flight departments to structure transactions that align with business goals and navigate FAA, IRS, and other regulatory considerations.

I started Jetstream Aviation Law on January 2, 2017. I had practiced law in the business aviation area since 1996, but starting my own firm was a new challenge that was both exciting and daunting. I added another lawyer to the firm in 2019. We are a fully remote firm.

TELL ME MORE!

Jetstream Aviation Law awards an annual scholarship to help further a career in business aviation. If you want to be inspired by future generations, offer a scholarship and read the essays and applications. We have around 20 applicants each year and it is really difficult to select the recipient! I also connect each of the recipients to each other to help expand their networks and encourage their connections with each other through periodic email updates.

A favorite moment in my career was the moment the first “client” email arrived hiring me as their aviation attorney after I started my law firm!

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My advice to new business owners is to do the hard work, stay focused, keep learning, and seek advice and help when you need it. It's also important to continually build your referral network. As you advance, keep cultivating peers and newer professionals, not just senior contacts, so your pipeline stays strong as more established referral sources retire.

I am happy that I found WOL. I've had the opportunity to expand my network, meet many new people, especially other women law firm owners, and feel genuinely connected to a vibrant community. I love participating in the virtual events. One of my absolute favorites was a chocolate tasting event held over Zoom. It was fun, memorable, and a creative way to bring us together.