



WOL Sponsor Spotlight Questions

Completed by Michael Eck, KLDiscDiscovery

1. Please describe your career path. What were the key moves you made that helped start you on the road to being an entrepreneur?

I was working an average desk job when an old friend from Boston called to discuss a new opportunity. He was opening up a Philadelphia branch of “Legal Copy Specialists” and asked me to join the team. Philly would be their 3rd branch after Boston and Hartford. I jumped at the opportunity and my career in a legal services business was born.

The most important career move happened due to a relationship developed from the tradeshow circuit. I was now on my own as a Legal Tech consultant when I reached out to Dale Drury from AlphaLit. I knew Dale from various legal trade shows and through subbing microfilm work to him (remember microfilm?). He offered me a job and that launched the most successful years of my Legal Support and eDiscovery career. From salesman to project manager to VP of Operations, I wore many hats in the 17 years at AlphaLit. We were acquired by LDiscovery in 2013 (a fortuitous event- thanks Chris Weiler!), and 25 plus years after that first call, I am fortunate enough to still work with Dale and many other passionate colleagues at KLDiscDiscovery. I love our company and have great respect for the people I work with – real teammates and true experts.

Looking back, that call from a good friend and meeting Dale Drury, a true mentor, were the keys to my long and successful career in eDiscovery services.

2. What made you choose to start your own law-related business?

This career chose me. Through good friendships and industry relationships, I was offered well-paid positions with continued opportunities for career advancement. I stayed with it and succeeded because of my penchant for problem solving and my ability to thrive in this pressure packed industry. Every day is different and presents new challenges – and I love being on the cutting edge of technology. This career was a perfect fit (me and this crazy world of Litigation Support)

3. Why did you choose to sponsor Women Owned Law?

Easy – I firmly believe in giving to deserved people and organizations, like WOL. I also have a strong desire to support women because of my daughter, Emily Rose. I want her to grow up in a world where women have the same opportunities as men in every

regard. Women Owned Law is ensuring that women in law related careers have those same opportunities. Bravo!